

News

FOR IMMEDIATE RELEASE

BMO Real Estate Partners expands Industrial & Logistics team with Asset Manager appointment

London, 10 December 2018 – BMO Real Estate Partners (BMO REP), part of Canada's BMO Financial Group's £196 billion¹ Global Asset Management business, has expanded its UK Industrial and Logistics team with the appointment of Jack Woollard as an Asset Manager, based in London.

At BMO REP, Jack will be responsible for the asset management of the existing 5 million square foot industrial and logistic portfolio, focused on maintaining and growing tenant relationships whilst constantly analysing opportunities to promote lease regearing, tenant rotations and identifying space requirements in view of upgrading or adapting properties. In addition, Jack will also be responsible for the sourcing of both on and off-market investment opportunities across the sector that meet the individual requirements of each of the Company's funds.

Jack joins BMO REP following seven years at Gerald Eve, where in his most recent role he was an Associate within the property consultancy's industrial department. In this role, he specialised in providing clients with advice on acquisition, disposal and development of industrial property. Prior to this Jack was a development surveyor at Equity Estates. He holds a degree in Land Management from the University of Reading and is a member of the Royal Institution of Chartered Surveyors.

Chris Nicoll, Head of Industrial & Logistics at BMO Real Estate Partners, said:

"Jack is a timely addition to our Industrial and Logistics team, as we look to add resource to meet the growing demand for the sector from both an investment and occupational perspective. Given his demonstrable expertise in the sector, we are confident that he will be a valuable addition to our team and I look forward to working with him as we look to further enhance our exposure to this attractive asset class as well as maximise the potential of our existing portfolio, on behalf of our clients."

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¹ Assets Under Management (AUM) reported is as at 30.09.2018 and includes both discretionary and non-discretionary assets.

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About BMO Real Estate Partners

BMO Real Estate Partners is a specialist real estate investment manager firm with £6.2 billion of AUM² across core European markets, employing more than 140 staff, including more than 20 investment managers and over 25 asset managers overseen by a highly experienced and well-regarded management team.

It offers investors a broad suite of products specialising in core / core+ strategies with an aim to deliver superior income returns and a track record of performance against key benchmarks throughout market cycles. BMO Real Estate Partners has a strong localised presence with offices in London, Paris and Munich, as well as on-the-ground reach in core European markets including Spain and Italy.

While it retains an independent, agile and entrepreneurial approach to its investment activity, BMO Real Estate Partners is able to call on the support structure and expertise of BMO Financial Group's £195billion³ Global Asset Management business, which provides deep seated insight into institutional investment landscape and facilitates the adoption of best in class corporate governance and sustainability principles.

About BMO Global Asset Management

BMO Global Asset Management is a global investment manager with offices in more than 25 cities in 14 countries, delivering service excellence to clients across five continents.

Our four major investment centres in Toronto, Chicago, London and Hong Kong are complemented by a network of world-class specialist managers strategically located across the globe: BMO Real Estate Partners, LGM Investments, Pyrford International Ltd. BMO Global Asset Management is a signatory of the United Nations-supported Principles for Responsible Investment initiative (UNPRI).

BMO Global Asset Management is a part of BMO Financial Group, a highly diversified financial services provider based in North America with total assets of CDN \$765 billion as of 31 July 2018, and over 45,000 employees.

The value of investments and income derived from them can go down as well as up as a result of market or currency movements and investors may not get back the original amount invested.

The value of directly held property reflects the opinion of valuers and is reviewed periodically. These assets can also be illiquid and significant or persistent redemptions may require the manager to sell properties at a lower market value adversely affecting the value of your investment.

² Assets Under Management (AUM) reported is as at 30.09.2018 and includes both discretionary and non-discretionary assets.

³ Assets Under Management (AUM) reported is as at 30.06.2018 and includes both discretionary and non-discretionary assets.